

# Immersion Program For Managers of Incubation Centers

- Organized by Incubation Practice School-

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| <b>Potential gains</b> | The Immersion program under Incubation Practice School is meant to help leadership of organizations and senior administrators/managers understand and learn about incubation related processes in sufficient detail to be able to take decision   |
| <b>Organized by</b>    | <ul style="list-style-type: none"> <li>NIDHI COE@ Venture Center</li> <li>Incubation Practice School at Venture Center</li> </ul>   |
| <b>For whom</b>        | <ul style="list-style-type: none"> <li>Managers of upcoming and existing incubators</li> </ul>  |
| <b>When</b>            | <b>25-26 Aug 2023   Friday-Saturday   Time: 0900-1700</b>   |
| <b>Where</b>           | Conference room, 900 NIP at Venture Center, Pune  |
| <b>Contact</b>         | <p><b>Technical queries:</b> Meghana Bhandari   <a href="mailto:meghana.bhandari@venturecenter.co.in">meghana.bhandari@venturecenter.co.in</a></p> <p><b>Logistical queries:</b> Vineet Joshi   <a href="mailto:vineet.joshi@venturecenter.co.in">vineet.joshi@venturecenter.co.in</a></p>  |
| <b>Registration</b>    | <p><b>Registration Process:</b></p> <ul style="list-style-type: none"> <li>Step 1: Interested participants need to fill in registration form at the following link. <b>Register online at:</b> <a href="https://tinyurl.com/Immersion-Aug2023">https://tinyurl.com/Immersion-Aug2023</a></li> <li>Step 2: Email invite with payment details will be sent to participants post screening of registration details.</li> <li>Step 3: Registration process is complete once registration fees are paid. Attendance for event only upon confirmation of payment of registration fees.</li> </ul> <p><b>Limited seats!! Total number of seats: 15</b><br/> <b>Registration fees:</b> Rs. 2000/- per participant</p> <p>NOTE:</p> <ul style="list-style-type: none"> <li><b>REGISTRATIONS AND FINAL PAYMENT DEADLINE Registration closes once 15 seats are full or on 23 Aug 2023 (whichever comes sooner)</b></li> <li><b>Fees paid is not refundable and non-transferable under any circumstances</b></li> <li>The organizers reserve the right to accept or refuse or delay registrations to optimize the composition of the group and hence maximize learning for all participants.</li> </ul> |

## Introduction

Venture Center is India's largest inventive enterprises and scientific business incubator. It is the winner of the National Award for TBI, 2015 and AABI's Incubator of the Year Award 2018. Venture Center is home to the pioneering Lab2Mkt™ program that focuses on creating spinouts from publicly funded R&D organizations.

Through the program, Venture Center is happy to share its learning relating to technology and business incubation and support the entrepreneurship promotion/awareness creation activities of an upcoming incubator.

The comprehensive learning program will help managers of new incubation centers structure their programs into effective ecosystems that would play a critical role in long term sustenance and functioning of an incubator. End point of this workshop: Go home with an understanding of the processes involved in running an incubator.

## Workshop Outline




Workshop shall consist of:




- Talks and discussions
- Q&A sessions
- Brief assignments
- Tour of Venture Center, Sightseeing of Pune's historical places


## Terms and Conditions for Participants



- In person attendance is mandatory for all sessions once registration is confirmed.
- Participants to arrange for their travel and accommodation.

| Workshop Outline               |          |   |  |
|--------------------------------|----------|---|--|
| Day 1: Friday, 28 April 2023   |          |   |  |
| Time                           | Duration | Session title   | Lead   |
| 09:30 – 10:00                  | 30 min   | Registrations   |  |
| 10:00 – 11:00                  | 60 min   | Session 1: <ul style="list-style-type: none"> <li>• Introduction to Immersion Program/ Expectations &amp; Topics (20min)</li> <li>• Introduction to Venture Center (20min)</li> <li>• Tour of Venture Center (20 min)</li> </ul>                          | <ul style="list-style-type: none"> <li>• V Premnath</li> <li>• SomaC.</li> </ul>                     |
| 11:00 – 11:15                  | 15 min   | Tea Break   |  |
| 11:15 – 01:30                  | 135 min  | Session 2: <ul style="list-style-type: none"> <li>• Incubator model and focus areas (60min)</li> <li>• Legal structure (30min)</li> <li>• Designing ecosystem (45min)</li> </ul>  | <ul style="list-style-type: none"> <li>• V Premnath</li> <li>• PritiR.</li> </ul>                    |
| 01:30 – 02:30                  | 60 min   | Networking and Lunch  |  |
| 02:30 – 03:30                  | 60 min   | Session 3: <ul style="list-style-type: none"> <li>• Understanding key sections of BioNest application form by Dr. Chhaya Chauhan, Sr. Manager, Incubation, BIRAC (45min) <b>TBC</b></li> <li>• Q &amp; A (15 min)</li> </ul>                              | <ul style="list-style-type: none"> <li>• V Premnath</li> <li>• PritiR.</li> </ul>                    |
| 03:30 – 07:30                  |          | Sightseeing of Pune's Historical Places   | Meghana B  |
| Day 2: Saturday, 29 April 2023 |          |   |  |
| Time                           | Duration | Session title   | Lead   |
| 09:30 – 11:30                  | 120 min  | Session 4: <ul style="list-style-type: none"> <li>• Q and A from Day 1 discussions (30min)</li> <li>• Creating incubation pipeline and mentoring(30 min)</li> <li>• Service offerings (30 min)</li> <li>• Funding avenues for startups (30min)</li> </ul> | <ul style="list-style-type: none"> <li>• V Premnath</li> <li>• SomaC.</li> </ul>                     |
| 11:30 – 11:45                  | 15 min   | Tea Break   |  |
| 11:45 – 01:00                  | 75 min   | Session 5: <ul style="list-style-type: none"> <li>• Managing Scientific Facilities (60min)</li> <li>• Q &amp; A (15min)</li> </ul>  | <ul style="list-style-type: none"> <li>• Smita K.</li> <li>• Sujaya I</li> <li>• Edna J..</li> </ul> |
| 01:00 – 02:00                  | 60 min   | Networking and Lunch  |  |
| 02:00 – 03:30                  | 90 min   | Session 6: <ul style="list-style-type: none"> <li>• Raising money for incubators,sustainability, funding schemes (NIDHI, TBI,AIM)</li> </ul>  | <ul style="list-style-type: none"> <li>• Manisha P.</li> <li>• Soma C.</li> </ul>                    |
| 03:30 – 03:45                  | 15 min   | Tea Break   |  |
| 03:45 – 05:00                  | 75 min   | Valedictory and Discussions - Close for DAY 2   | <ul style="list-style-type: none"> <li>• ManishaP.</li> <li>• Soma C.</li> </ul>                     |

| <b>Speakers and Panelists (in alphabetical order of last names)</b>                 |  |
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|    | <p><b>Soma Chattopadhyay</b><br/><b>Head, Incubation and Mentoring, Venture Center</b></p> <p>Soma is currently the Head- Incubation &amp; Mentoring at Venture Center. At Venture Center she is responsible for managing the overall incubation activities starting with identification of potential start-ups, providing in-depth technical &amp; business mentoring, conceptualizing and implementing relevant incubation programs &amp; building a conducive innovation ecosystem at the center. She is recipient of Chevening Gurukul Fellowship for Leadership and Excellence from DPIR, Oxford University. She has &gt;9 years of industrial R&amp;D experience from an MNC in the field of specialty materials post her Masters in Chemistry from Calcutta University. She serves as the nominee director on the boards of 3 startups; is a certified internal auditor for ISO standards and certified Six-Sigma Green Belt. She was also winner of DST &amp; ISBA award “Star Gazing award for Incubation Managers 2016”</p>  |
|    | <p><b>Dr. Chhaya Chauhan</b><br/><b>Manager Incubation, Biotechnology Industry Research Assistance Council (BIRAC)</b></p> <p>Dr Chhaya has over 10 years of experience in Managing and leading various Govt. of India programs on Innovation, Entrepreneurship, Startups and Incubation coupled with research and academic experience. Presently leading the BioNEST (Bioincubators Nurturing Enterprises for Scaling Technologies) program meat BIRAC which is mandated to establish Bioincubators across the country for providing supportive and nurturing ecosystem to the Biotech startups. BIRAC is a lead Govt. of India Public Sector Undertaking in the country for promoting Biotechnology Incubators and startups under National initiative of Startup India and Make in India. She has played a significant role in horizontal and vertical growth of innovation, entrepreneurship and startups in the country. She has been a lead catalyst in establishing over 60 Biotechnology incubators at Institutions of excellence including IITs, leading public and private universities and Research Institutions. She holds a PhD in BioSciences and has over five years of research experience in the field of Parasitology, Virology and Immunology and has experience of working and implementing National Programmes such as National Polio Surveillance Programme and H1N1 Outbreaks at National Centre for Disease Control, Delhi.</p> |
|  | <p><b>Edna Joseph</b><br/><b>Manager - Analytical Services at Venture Center</b></p> <p>Edna manages the Analytical Services Facility “VC AnalytiX” at Venture Center. She is M.Sc in Organic Chemistry (Pune University) and holds PG Diploma in Patent Law. She has demonstrated knowledge and understanding of many analytical instruments (e.g. elemental analysis, thermal analysis, chromatography etc.) She has run and assisted in proof-of-concept projects. Many technical and scientific workshops, especially those with hands-on lab exercises with lab instruments have been conceptualized, planned and organized by her.</p>   |

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|    | <p><b>Smita Kale</b><br/><b>Manager, Bioincubation, Venture Center</b></p> <p>Smita as part of Bioincubation team facilitates incubator operations by interacting with incubatees, infrastructure and facilities creation and development of the ecosystem. She is leading Bio-incubation activities, Center for Biopharma Analysis (CBA) and BIRAC's Regional Bioinnovation Center (BRBC) projects at Venture Center. She is actively involved in mentoring startups at Venture Center. She is Ph. D in Pharmaceutical Chemistry from Institute of Chemical Technology, Mumbai and prior to joining Venture Center has had academic experience of 12 years which includes research experience of 3.6years.</p>  |
|    | <p><b>Manisha Premnath</b><br/><b>General Manager &amp; COO, Venture Center</b></p> <p>Manisha holds a Ph.D in Biotechnology from University of Pune and Post-doctoral training from University of Cambridge, UK. She has been a Chevening Rolls Royce Science, Innovation, Policy and Leadership Programme (CRISP) Fellow at the Said Business School, University of Oxford, UK during 2015 where she had the opportunity to study technology innovation ecosystems. She has research experience in biotechnology, microbiology, fungal biotechnology, molecular biology and molecular virology. She has experience in planning and setting up of advanced scientific facilities and programmanagement.</p>   |
|  | <p><b>Priti Rathi</b><br/><b>Head-Finance &amp; Compliance, Venture Center</b></p> <p>Priti is a Chartered Accountant. She is responsible for finance and all statutory compliances, financial planning and management, budgets,reporting to stakeholders, contributor to strategic decisions project and funds management. She has worked with Choksi&amp; Choksi, Chartered Accountants as Manager-Audit &amp; Assurance and has handled various assignments including statutory, internal, concurrent audits of banks, statutory audits of company's etc.and was also visiting faculty at Bharati Vidyapeeth University.</p>  |
|  | <p><b>Premnath Venugopalan</b><br/><b>Director, Venture Center   Head, NCL Innovations</b></p> <p>Dr Premnath is Head, NCL Innovations at CSIR-NCL and Founder Director, Venture Center (National award winning inventive enterprises and deep tech incubator). Dr Premnath is a technology developer, innovation and incubation manager, startup mentor and a co-founder of 2 medical implant startups. One of his inventions -- a breakthrough material for hip and knee joint replacements — has been implanted in more than a million patients worldwide. Another technology for porous maxillo-facial implants has been implanted in thousands of patients in India and abroad. He has provided leadership for teams that have won National awards for technology development, intellectual property management and business incubation. He is chemical engineer and an alumnus of MIT in the US, IIT-Bombay (Distinguished Alumnus, 2022) and has been a Chevening Technology Enterprise Scholar in Cambridge, UK.</p> |

| About the Organizers  |  |
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|  | <p>Venture Center operates an Incubation Practice School™ to share its learning relating to technology and business incubation with other upcoming incubators.</p> <p>More on: <a href="http://practiceschool.venturecenter.co.in/">http://practiceschool.venturecenter.co.in/</a></p> |

| Supported by  |   |
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|    | <p>The National Science and Technology Entrepreneurship Development Board (NSTEDB), Department of Science and Technology, Government of India has awarded Venture Center with the status of a NIDHI-CoE (National Initiative for Developing and Harnessing Innovations — Center of Excellence an umbrella programme conceived by DST). This award is accompanied by a grant of Rs. 50 Cr for 5 year duration to help Venture Center scale-up its activities and demonstrate greater success to accommodate more than 100 startups at any time and to upgrade and add new facilities for supporting science and technology based startups. NIDHI-COE is catalyzed and supported by NSTEDB Division, Department of Science and Technology, New Delhi.</p> <p>For more information, visit: <a href="http://nidhicoe.venturecenter.co.in/">http://nidhicoe.venturecenter.co.in/</a></p> |
|  | <p>Entrepreneurship Development Center (Venture Center) – a CSIR initiative – is a Section 25 company hosted by the National Chemical Laboratory, Pune. Venture Center strives to nucleate and nurture technology and knowledge-based enterprises by leveraging the scientific and engineering competencies of the institutions in the Pune region in India. The Venture Center is a technology business incubator supported by the Department of Science &amp; Technology’s National Science &amp; Technology Entrepreneurship Development Board (DST-NSTEDB). Venture Center’s focuses on technology enterprises offering products and services exploiting scientific expertise in the areas of materials, chemicals and biological sciences &amp; engineering. For more information, visit <a href="http://www.venturecenter.co.in">www.venturecenter.co.in</a></p>              |